

HABITS exercise
 WHO I internalize FOR ME?

entire operation
 teamwork

the whole
 is greater
 than the parts

ART OF
 communication

cross
 assess before
 to prescribe

rules:
 assess
 first & sell
 solutions to
 problems

business

family

interpersonal
 leadership

Seeking
 mutual
 benefit

explore all
 options

getting busy
 "sawing"....
 personal
 maintenance

Self
 Renewal

The Law of
 The harvest

we REAP
 what we sow!

Shaper
 The saw

Self-Renewal in
 mental
 physical
 emotional-social
 spiritual

Synergize

The Third
 Alternative

Seek first to
 understand,
 then to be
 understood

we see the
 world as
 we ARE, not as
 it IS

once people feel
 understood, they
 lower their
 defenses

Think
 win-win

Relationships
 &
 Agreements

Personal
 management

Put 1st things
 1st!

urgent things
 act on us

	urgent	not urgent
imp.	I distraction	II
not imp.	III	IV

Covey's
 7 HABITS
 FOR DENNY

Aesop's
 Fable

The
 Golden
 Goose

emphasize
 short-term
 gains (eggs)
 at the expense
 of long-term
 prosperity
 (goose)

Efficiency

Doing Things
 Right

Effectiveness

Doing The
 Right Things

Habit

Knowledge

Attitude

Skill

learned vs. inherited

The 7

interrelated

interdependent

sequential

Be Proactive

my
 personal
 vision

"responsible"

Response
 Ability

Develop the
 ability to
 choose their
 response

people who exercise
 the freedom to
 choose their respo
 to any given
 internal or external
 state

Begin with the
 end in mind

personal
 leadership

create mentality
 before physically

"Quality" must be
 designed and built
 into it from the beginning